

Relative Importances:

On a scale of 1-5 (where 1 is MOST important and 5 is LEAST important) have client rate the following:

How important is:

Easy cleaning and overall maintenance of new fixtures and surfaces? _____

Most complex or intricate design or textures regardless of ease of everyday care? _____

Specific popular name-brand fixtures/materials? _____

Increasing the value of your home for resale? _____

A bathroom built for heavy use? _____

Getting the job done soon? _____

Having the job completed quickly once started? _____

A company that warranties their work? _____

A company that will still be in business and reachable 10 years from now? _____

Which scenario best describes your mindset?

_____ Though I would not prefer it, I would be willing to take my chances on a lone handyman or unknown company to get the job done at the cheapest possible price. Price is definitely my primary concern. I will cross my fingers.

_____ Price is definitely a factor for me - I am on a tight budget but, the quality of the work is more important to me. I would rather work with an established company that can help me do this within my budget without cutting corners on talent and experience. I'd rather have a guarantee that the job was done right the first time.

_____ I, of course expect the job done right the first time. I expect to pay a reasonable rate for competency, talent, experience and guaranteed work. The most important factors for me are good execution of my desires, honest communication and understanding, promptness, efficiency, cleanliness and a good work ethic. References are more important to me than price.

_____ I want the most high-end products, materials, and complex design regardless of price. I expect the most talented and high priced craftsman. Money is no object.

Budget:

Our budget for this project is: _____